STAFF REPORT ON COMPLIANCE WITH VOLUNTARY PROCUREMENT AND EMPLOYMENT CONDITIONS 2ND QUARTER, 1998

Prepared for September 15, 1998, Board Meeting

This report illustrates riverboat gaming licensees' compliance with the voluntary procurement and employment conditions proposed in their respective applications.

These conditions were proposed by each of the applicants who received licenses to conduct riverboat gaming in the State of Louisiana.

The Louisiana Riverboat Economic Development and Gaming Control Act provides for fifteen riverboat casinos to operate in the State of Louisiana. As of this date of this report, thirteen riverboat casinos are currently operating in the State of Louisiana.

This report is taken from figures reported by thirteen operating riverboats to the Louisiana Gaming Control Board for the second calendar quarter of 1998. Approximately, 15,593 people were employed by the riverboat industry for the 1998 second calendar quarter. Of that number, 15,303 were Louisiana residents, 8,785 were minorities and 8,672 were women.

Where the application did not set forth a specific procurement or employment figure, but instead relied on census figures to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee=s level of compliance.

1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP: (Isle of Capri Casino)

Preliminary Approval: March 12, 1993 Operations commenced: April 22, 1994

A. Voluntary Conditions:

I. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire 24.3% minorities and women or in
- c. Hire 770 persons in riverboat and support

ii. Procurement Conditions:

- a. Procure 75% of goods and services from or gaming devices and supplies.
- b. Procure 10% and 10% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30, 1998

I. Employment Results:

Total 1,336 Louisiana 98.43% Female 54.79% Minority 62.35%

ii. Procurement Results:

Total La. 66.07% Minority 16.18% Female 26.73%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

2. RED RIVER ENTERTAINMENT OF SHREVEPORT PARTNERSHIP IN COMMENDAM: (Harrah=s Shreveport)

Preliminary Approval: March 12, 1993 Operations commenced: April 18, 1994

A. <u>Voluntary Conditions:</u>

I. Employment Conditions:

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion
- c. Hire 700 persons in riverboat and support

ii. Procurement Conditions:

- a. Procure 60% of goods and services from or gaming devices and supplies.
- b. Procure 25% of goods and services from
- c. Procure 10% of goods and services from

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30,1998

I. Employment Results:

Total 1,331 Female 58.1% Minority 79.9%

ii. Procurement Results:

Total La. 68% Minority 17.4%

Female 15.6%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

3. PLAYERS LAKE CHARLES, INC.: (Players III)

Preliminary Approval: March 12, 1993 Operations commenced: December 8, 1994

A. Voluntary Conditions:

1. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion
- c. Hire 800 persons in riverboat and support

2. **Procurement Conditions:**

- a. Procure 60% of goods and services from or gaming devices and supplies.
- b. Procure 10% (minorities) and 9% (female) preopening construction

period.

c. Procure 5% (minorities) and 5% (female) of post construction period.

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30, 1998

I. Employment Results:

Total 1,133 Louisiana 97.62% Female 51% Minority 53%

ii. Procurement Results:

Total La. 64.29% Minority 12.70%

Female 9.89%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

4. SHOWBOAT STAR PARTNERSHIP: (Star Casino)

Preliminary Approval: March 26, 1993 Operations commenced: October 24, 1994

A. <u>Voluntary Conditions:</u>

I. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women proportion to whichever is greater.
- c. Hire 800 persons in riverboat and support

ii. Procurement Conditions:

- a. Procure 80% of goods and services from or gaming devices and supplies.
- b. Procure 10% and 10% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30, 1998

I. Employment Results:

Total 636 Louisiana 97.8% Female 53% Minority 52%

ii. Procurement Results:

Total La. 93.90% Minority 30.37%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

5. HORSESHOE ENTERTAINMENT, A LOUISIANA LIMITED PARTNERSHIP:

(The Horseshoe)

Preliminary Approval: March 26, 1993 Operations commenced: July 9, 1994

A. Voluntary Conditions:

I. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire 45% minorities and women or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 1000 persons in riverboat and

ii. Procurement Conditions:

- a. Procure 75% of goods and services from or gaming devices and supplies.
- b. Procure 35% and 35% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30, 1998

I. Employment Results:

Total 2,794 Louisiana 98.1% Female 58.9% Minority 59.4%

ii. Procurement Results:

Total La. 78% Minority 18%

Female 13%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

6. LOUISIANA-I GAMING D/B/A LOUISIANA GAMING ENTERPRISES, LTD.: (Boomtown Bollo Cooine)

(Boomtown Belle Casino)

Preliminary Approval: June 18, 1993 Operations commenced: August 5, 1994

A. Voluntary Conditions:

I. Employment Conditions:

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to
- c. Employ 550 persons in riverboat and

ii. Procurement Conditions:

- a. Procure 80% of goods and services from or gaming devices and supplies.
- b. Procure 15% and 15% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30, 1998

I. Employment Results:

Total 1,116 Louisiana 99.6% Female 61% Minority 45.7%

ii. Procurement Results:

Total La. 94.44% Minority 5.04%

Female 10.88%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

7. **JAZZ ENTERPRISES, INC:** (Belle of Baton Rouge)

Preliminary Approval: March 26, 1993 Operations commenced: September 30, 1994

A. <u>Voluntary Conditions:</u>

I. Employment Conditions:

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to
- c. Employ 800 persons in riverboat and

ii. Procurement Conditions:

- a. Procure 75% of goods and services from or gaming devices and supplies.
- b. Procure 15% and 15% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30, 1998

I. Employment Results:

Total 829 Louisiana 98.81% Female 48.33% Minority 55.97%

ii. Procurement Results:

Total La. 79.61% Minority 13.88%

Female 18.23%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

8. TREASURE CHEST CASINO, L.L.C.: (Treasure Chest)

Preliminary Approval: June 18, 1993 Operations commenced: September 5, 1994

A. Voluntary Conditions:

I. Employment Conditions:

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion to
- c. Employ 500 persons in riverboat and

ii. Procurement Conditions:

- a. Procure 75% of goods and services from or gaming devices and supplies.
- b. Procure 15% and 15% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30, 1998

I. Employment Results:

Total 1,276 Louisiana 99.38% Female 47.32% Minority 36.99%

ii. Procurement Results:

Total La. 88.29% Minority 15.78%

Female 18.23%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

9. LOUISIANA CASINO CRUISES, INC.: (Casino Rouge)

Preliminary Approval: March 26, 1993 Operations commenced: December 28, 1994

A. Voluntary Conditions:

I. Employment Conditions:

a. Hire 80% Louisiana residents.

b. Hire minorities and women at 30% and 35% whichever is greater.

c. Employ 600 persons in riverboat and

ii. Procurement Conditions:

a. Procure 80% of goods and services from or through Louisiana companies, excluding

b. Procure 10% and 10% of the total cost

suppliers and firms during the reconstruction phase.

opening

and

During the postoperating phase, to procure 10%

opening

perating phase, to procure 10%

10% of the total cost of goods and services from

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30, 1998

I. Employment Results:

Total 917

Louisiana 99.45% Female 53.33% Minority 55.61%

ii. Procurement Results:

Total La. 72.13% Minority 6.46% Female 6.55%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

10. BELLE OF ORLEANS, L.L.C.: (The Belle of Orleans)

Preliminary Approval: June 18, 1993 Operations commenced: July 7, 1995

A. <u>Voluntary Conditions:</u>

I. Employment Conditions:

- a. Hire 70% Louisiana residents.
- b. Hire minorities and women in proportion whichever is greater.
- c. Hire 400 persons in riverboat and support

ii. Procurement Conditions:

- a. Procure 80% of goods and services from or gaming devices and supplies.
- b. Procure 30% of goods and services from
- c. Procure 10% of goods and services from

B. Actual Results per Quarterly Reports supplied by Riverboats:

<u>June 30, 1998</u>

I. Employment Results:

Total 869 Louisiana 97% Female 55% Minority 68%

ii. Procurement Results:

Total La. 70% Minority 28.85% Female 6%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

11. ST. CHARLES GAMING COMPANY, INC. (Isle of Capri - Lake Charles)

Preliminary Approval: June 18, 1993 Operations commenced: July 29, 1995

A. <u>Voluntary Conditions:</u>

1. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion
- c. Hire 650 persons in riverboat and support

2. **Procurement Conditions:**

- a. Procure 60% of goods and services from or
- b. Procure 10% and 10% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30, 1998

I. Employment Results:

Total 1,317 Louisiana 96.7% Female 57.71% Minority 50.04%

ii. Procurement Results:

Total La. 80.95% Minority 14.38%

Female 28.37%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

12. **GRAND PALAIS RIVERBOAT, INC.** (Isle of Capri - Westlake)

Preliminary Approval: June 18, 1993 Operations commenced: July 12, 1996

A. <u>Voluntary Conditions:</u>

1. Employment Conditions:

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion
- c. Hire 520 persons in riverboat and support

2. **Procurement Conditions:**

- a. Procure 90% of goods and services from or
- b. Procure 10% and 8% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

June 30, 1998

I. Employment Results:

Total 525

Louisiana 98% Female 58.1% Minority 62.4%

ii. Procurement Results:

Total La. 59.5% Minority 3.4%

Female 10%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

13. CRESCENT CITY CAPITAL DEVELOPMENT CORP. (Casino Magic - Bossier City)

Preliminary Approval: June 18, 1993 Operations commenced: October 4, 1996

A. Voluntary Conditions:

1. Employment Conditions:

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion
- c. Hire 775 persons in riverboat and support

2. Procurement Conditions:

- a. Procure 80% of goods and services from or
- b. Procure 10% and 10% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 1998

I. Employment Results:

Total 986 Louisiana 98% Female 57% Minority 59%

ii. **Procurement Results:**

Total La. 64.4% Minority Female 3.6%

10.6%

C. 1990 Statewide census results:

Minority Percentage: Female Percentage: 34.76% 51.86%

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